

## Sales Force Development

35-40 Hrs

### Sales force basics:

- standard objects,
- custom objects,
- standard fields,
- custom fields

### Packaging,

- Apps,
- installation
- Project exercise Certification course

### Sales force basics,

- standard objects,
- custom objects,
- standard fields,
- custom fields

### Relationships:

- lookup,
- parent-child,
- master-detail,
- many to many

### Page layouts,

- record types,
- validation rule,
- Security and sharing rules

### Workflows,

- Approvals
- Reports,
- Dashboards
- chatter
- Question answer sessions

**KRISH**  
E-Trainings

Add Value to Careers